Newsweek

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► Introducing Newsweek's first RANKING of the financial institutions that best serve their customers' needs in today's challenging times



## LIKE VIRTUALLY EVERY OTHER ASPECT OF OUR LIVES—

work, school, shopping, leisure, you name it—the pandemic is changing the way Americans bank. And those changes, in turn, are creating a new set of challenges and opportunities when it comes to picking the bank that best suits our needs.

For one thing, we have a newfound need and affection for savings accounts, evidenced by a more-than-doubling of the personal savings rate over the past several months, as the idea of building a solid emergency fund morphed from being an aspiration to an economic imperative. "The savings growth has been record-breaking," says Ken Tumin, founder of the bank comparison site DepositAccounts.com. But it's tougher than ever to find a suitable account to house those savings—one that doesn't actually cost you money after factoring in fees, given that the average savings rate is now near zero.

Meanwhile, lockdown mode is pushing many of us to finally embrace online banking in a major way. Traffic at local banks is down substantially compared to last year, with about half of customers who previously relied on physical branches and ATMs saying they've increased their use of mobile apps and 35 percent making more use of their bank's website, according to consultants Kearney. Experts believe the shift is likely to stick. "Once you get used to the technology and how easy and convenient it is to bank this way, it's hard to go back," says Tumin.

Customer service is also becoming a more important consideration, as complaints about financial services providers have surged, up 50 percent from March through July vs. the same time period in 2019, according U.S. PIRG. "The record

level of consumer complaints is a blaring red light signaling the huge challenges consumers are facing during the COVID-19 pandemic," says Gideon Weissman of Frontier Group.

To help you navigate this new financial land-scape, *Newsweek* has partnered with Lending-Tree, the financial services comparison site, for our first Best Banks rankings. From a universe of more than 2,500 FDIC-insured institutions, we assessed U.S. banks and the savings and checking accounts they offer based on 55 factors to come up with a best-in-class option in 18 categories. (Find the rankings online at newsweek.com/bb-2021.) One or more of these winning bank may be the perfect choice for your family.

→ **Diane Harris,** Deputy Editor in Chief



#### Methodology

To identify America's Best Banks, LendingTree in consultation with Newsweek culled candidates from among more than 2,500 FDIC-insured financial institutions. LendingTree then applied filters to narrow the candidates in each category, based on the most salient features for each bank type or account; LendingTree supplied the data and made recommendations for a proprietary scoring system developed by Newsweek, based on the most important factors for each type of bank or account. Data sources included DepositAccounts.com, info published by each bank, FDIC reports, CFPB complaints and mobile app reviews.

All together, 55 factors were assessed, including various fees, current and historical interest rates, account terms, customer service features and mobile app scores. For state winners, the best big bank needed to have at least one branch per 100,000 residents and \$10 billion in assets; the best small bank had to have less than \$10 billion in assets and be among the five banks with the most branches in the state. A bank couldn't have more than one branch to be considered for best online bank. For best customer service, a bank had to have responded to at least 97 percent of complaints filed with the CFPB in a timely fashion to be considered. To be considered for best online savings or online checking accounts, a bank had to have fewer than 100 branches: banks needed more than 100 branches to win for either the best checking or best savings account award. (For the full methodology, go to newsweek.com/bb-2021.)

Newsweek exercised final editorial judgment when selecting winners. Current interest rate information is accurate as of September 24, 2020 and represents the highest rate a customer could earn, if all qualifications are met. The complete data set was last updated by LendingTree on September 10, 2020.

## THE BEST BIG BANK IN EVERY STATE

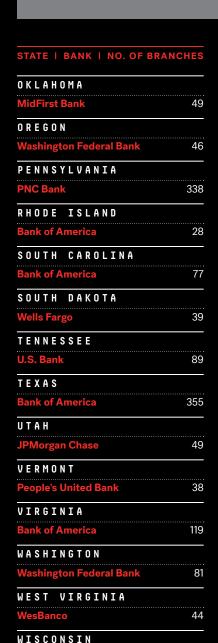
We looked for banks with a broad local footprint—you don't want to have to go too far out of your way when you need a branch or an ATM—that offer a winning combination of low fees, competitive interest rates and a broad array of services, including a variety of loans and a high-performing mobile app.

STATE   BANK   NO. OF BRANCI	HES
ALABAMA	
PNC Bank	56
ALASKA	
Wells Fargo	43
ARIZONA	
Bank of America	129
ARKANSAS	
U.S. Bank	35
CALIFORNIA	
U.S. Bank	560
COLORADO	
U.S. Bank	133
CONNECTICUT	
People's United Bank	169
DELAWARE	
Wilmington Savings Fund Society	32
	- 32
DISTRICT OF COLUMBIA	
Citihank	16

FLORIDA	
Bank of America	50
GEORGIA	
Bank of America	1
HAWAII	
First Hawaiian Bank	
I D A H O	
Washington Federal Bank	
ILLINOIS	
U.S. Bank	19
INDIANA	
First Merchants Bank	
IOWA	
U.S. Bank	
KANSAS	
U.S. Bank	
KENTUCKY	
U.S. Bank	1
LOUISIANA	
Capital One	

MAINE	
People's United Bank	17
MARYLAND	
Bank of America	14
MASSACHUSETTS	
Eastern Bank	83
MICHIGAN	
Huntington Bank	282
MINNESOTA U.S. Bank	132
MISSISSIPPI	
Renasant Bank	62
MISSOURI	
U.S. Bank	206
M O N T A N A U.S. Bank	2
N E B R A S K A	
U.S. Bank	48
N E V A D A	
U.S. Bank	79
NEW HAMPSHIRE	
People's United Bank	25
NEW JERSEY	
Investors Bank	109
NEW MEXICO	
Washington Federal Bank	23
NEW YORK	
Citibank	22
NORTH CAROLINA	10
Bank of America	132
NORTH DAKOTA	14
Bremer Bank	2
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U.S. Bank

U.S. Bank

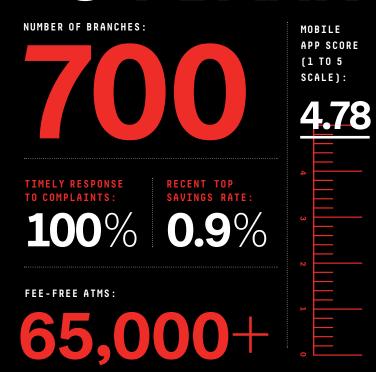
WYOMING

PUERTO RICO



With interest rates near zero and the pandemic pushing people to do more of their banking online, a great bank needs to deliver competitive rates, low or easily-waived fees and a superior mobile app. The best-in-class choice also has to offer good customer service, the option to visit a local branch and a variety of financial products, including loans. The winner here delivers on all counts.

## **CITIBANK**





#### **Best Online Savings Account**

The pandemic has sparked a big jump in the personal savings rate and online savings accounts—which offer higher-thanaverage interest rates, accessibility and safety-are a good choice for emergency funds. To identify a winner, Newsweek prioritized a combination of consistently high rates, low fees and an outstanding digital customer experience.

#### **► VARO BANK Varo Savings Account**

Recent interest rate: 2.8% up to \$10,000, then 0.81%

Minimum to open account: \$0



#### **Best Savings Account for Kids**

Young customers shouldn't be penalized for having only modest sums to deposit. They're kids, after all. For this category, only special accounts for those under 18 were considered; priority factors included a low minimum to open the account, no or low fees and a decent interest rate to keep young savers motivated.

#### **CAPITAL ONE Kids Savings Account**

Recent savings rate: 0.5% Minimum to open/monthly fee: \$0



Just over half of bank customers prefer using branch services some of the time to a digitalonly experience, J.D. Power reports—but you'll sacrifice some yield to get this. To rise to the top in this category, a bank needed to have at least 100 branches, consistently above-average savings rates and low fees.



**Direct Savings Account** 

MONTHLY MAINTENANCE

Icon illustrations by ILYA LIREN

116

14

160



YOUR MONEY

## BEST CUSTOMER SERVICE

Complaints about banks have risen sharply during the pandemic—precisely when customers need good service the most. Banks with the fewest problems reported to the Consumer Financial Protection Bureau, a timely response rate, a helpful mobile app and a variety of dedicated customer service lines rose to the top of our list.



COMPLAINTS WITH TIMELY RESPONSE: 100% MOBILE APP SCORE: 4.7





#### **Best Regional Bank**

The winner took the top spot in more big-bank state rankings than any other financial institution in the database, dominating in the Midwest and Western regions.

#### **► U.S. BANK**

Number of state wins: 16 Mobile app score: 4.75



## **Best Certificates** of Deposit

These timed savings accounts offer higher interest rates for leaving your money untouched for a set period, so how much you earn was the most important consideration. Factors such as penalties for withdrawing your money before the end of the term and the minimum amount needed to open the account were also weighed.

#### ► LIVE OAK BANK Six-Month CD

Recent rate: 0.6%

12-month average rate: 1.52%

#### ► PRIMARY BANK 12-Month CD

Recent rate: 0.95%
12-month average rate: 1.52%



#### **Best Online Bank**

With lower overhead than brick-andmortar institutions, banks that operate primarily online typically offer higher rates, plus lower fees. Lately the rate advantage has shrunk, making low fees more critical, along with great customer service and a killer mobile app.

#### **▶ DISCOVER**

Recent checking rate: 1% on up to \$3,000 in debit purchases a month Mobile app score: 4.79





## THE BEST SMALL BANK IN EVERY STATE

Sometimes smaller can be better, with more personalized service and a perk or two that bigger banks don't offer. Each of these small bank winners is among the five institutions with the most branches in its home state and sports comparatively low fees, competitive yields and a good mobile app.

STATE   BANK   NO. OF BRAN	ICHES
ALABAMA	
Bryant Bank	16
ALASKA	
Mt. McKinley Bank	5
ARIZONA	
Commerce Bank of Arizona	4
ARKANSAS	
Bank of England	6
CALIFORNIA	
Mechanics Bank	146
C O L O R A D O  NBH Bank	48
CONNECTICUT	
Newtown Savings Bank	15
DELAWARE	
The Bank of Delmarva	4
DISTRICT OF COLUMB:	I A
City First Bank of D.C.	1

FLORIDA	
First Federal Bank	23
GEORGIA	
Queensborough National	
Bank & Trust Company	23
HAWAII	
Territorial Savings Bank	29
I D A H O	
Bank of Idaho	10
ILLINOIS	
First Mid Bank & Trust	58
INDIANA	
German American Bank	50
I O W A	
Fidelity Bank & Trust	30
KANSAS	
Community National Bank & Trust	25
KENTUCKY	
Stock Yards Bank & Trust Compar	ny 29
LOUISIANA	
First Guaranty Bank	27

MAINE	
Machias Savings Bank	16
MARYLAND	
Shore United Bank	17
MASSACHUSETTS	
East Boston Savings Bank	41
MICHIGAN	
ChoiceOne Bank	27
MINNESOTA	
Merchants Bank, National Associa	tion 21
MISSISSIPPI	
The Citizens National Bank of Meridian	
Bank of Meridian	24
MISSOURI	
Southern Bank	37
MONTANA	
TrailWest Bank	14
NEBRASKA	
Security First Bank	22
N E V A D A	
Valley Bank of Nevada	2
NEW HAMPSHIRE	
Mascoma Bank	15
NEW JERSEY	
1st Constitution Bank	27
NEW MEXICO	
First American Bank	15
NEW YORK	<u>.</u>
The First National Bank of Long Island	52
	32
NORTH CAROLINA	00
HomeTrust Bank	20
NORTH DAKOTA	
Dakota Community Bank & Trust	11

0 H I O	
Park National Bank	105
O K L A H O M A	
First United Bank and	
Trust Company	31
OREGON	
First Federal Savings and Loan	
Association of McMinnville	8
PENNSYLVANIA	
Bryn Mawr Trust	32
DUODE TOLAND	
RHODE ISLAND	
Centreville Bank	8
SOUTH CAROLINA	
First Palmetto Bank	23
SOUTH DAKOTA	
First Dakota National Bank	18
TENNESSEE	
Reliant Bank	27
TEXAS	
First Financial Bank,	
National Association	78
UTAH	
Cache Valley Bank	16
V E R M O N T	
Union Bank	14
	15
VIRGINIA	
Carter Bank & Trust	75
WASHINGTON	
Heritage Bank	55
WEST VIRGINIA	
Union Bank, Inc.	8
WISCONSIN	
Nicolet National Bank	38
WYOMING	
Central Bank and Trust	5
John an Dank and 11 ast	



A hometown bank that offers the personalized feel of local branch service while delivering competitive rates and mobile banking performance on par with larger national banks can be a great choice for many customers. Add in low fees and a variety of financial products, including loans, and you have a small-bank winner.

#### ► FIRST **GUARANTY BANK**

(LOUISIANA)

NUMBER OF BRANCHES: 27  $\bullet$  $\bullet$  $\bullet$ • • • • • 

MOBILE APP SCORE (1 TO 5 SCALE):

4.75 4.61

#### **1ST** CONSTITUTION **BANK**

(NEW JERSEY)

NUMBER OF BRANCHES: 27 lacksquare

 $\bullet$   $\bullet$   $\bullet$   $\bullet$  $\bullet$ • • •

MOBILE APP SCORE (1 TO 5 SCALE):

39





## CHECKING ACCOUNT

Brick-and-mortar banks typically pay zero or next-to-nothing on checking accounts; since they're most often used for everyday cash and bill-paying, that may not matter much—as long as you're not actually losing money due to high fees. That's why low fees (service, ATM, overdraft) were the top consideration in this category for banks with more than 100 branches.

### **CENTENNIAL BANK**

**Freedom Checking** 

**MONTHLY MAINTENANCE FEE:** \$5, WAIVED WITH E-STATEMENTS

ATM FEES: REIMBURSEMENTS OFFERED





## **Best High-Yield Checking Account**

When the category is all about high rates, a winner has to deliver a stellar payout; interest-rate factors made up two-thirds of the total score for these accounts and only those offering rates above 1 percent were considered. Fees for things like ATM use and overdrafts were also weighed.

#### FIRST SECURITY **BANK & TRUST**

Kasasa Cash

Recent interest rate: 2.01% up to \$50,000

Monthly service fees: \$0



#### **Best Online Checking Account**

A big advantage of many online checking accounts: no monthly maintenance fees or charges for using out-of-network ATMs. That was a minimum requirement for our winner, along with a well-regarded mobile app and a high interest rate-but you will have to meet direct-deposit and debit-card purchase requirements to earn that top yield.

#### FIRST SECURITY **BANK & TRUST** Kasasa Cash

Recent interest rate: 2.01% up to \$50,000

Mobile app score: 4.72



## **Best Traditional Checking Account**

Some bank customers prefer to go old school for checking; they want branch access, physical checks and paper statements and don't want to be forced to bank or pay bills online to receive top rates and avoid fees. The winner offers all that, plus free checks and ATM reimbursements, if you're over age 50.

#### ► CENTENNIAL BANK Diamond Checking

Minimum to open account: \$100

Monthly service charge: \$0



#### Best Checking Account for College Students

College students need features that suit their age and lifestyle, including no or low ATM charges because they tend to use more out-of-network machines; low fees if they occasionally trip up and overdraw the account; and low minimums to open the account and avoid monthly charges. A good mobile app also helps.

#### ► AXOS BANK Essential Checking

Minimum to open/monthly fee: \$0
ATM fees: unlimited reimbursement



## **Best Free Checking Account**

Fee avoidance was the top consideration for this category. Only banks that do not charge a monthly maintenance or service fee were considered; other fees made up 40 percent of the score. A low minimum to open the account and a competitive yield were also key factors.

#### ► BAY STATE SAVINGS BANK

Free Kasasa Cash

Recent interest rate: 2.01%, up to \$20,000

ATM fees: unlimited reimbursement



#### Best Small Business Checking Account

Business owners need a good blend of solid interest rates and low fees to avoid eating into their profits, especially since many small business owners may not have a lot of cash on hand at the moment thanks to the pandemic. The winner offers no monthly fee, unlimited transactions and \$10 in ATM fee reimbursements each month.

#### ► FIRST INTERNET BANK Small Business Checking

Recent interest rate: 0.5%

Minimum to earn interest: \$10,000

